



Now comes young Faisal David Khan, known to you as David. Do you recall that last spring he announced his intention to ride the MS150 to Austin with very little training mileage under his belt beforehand? Well, he did it – all 150 miles of bike riding during two days from Houston to Austin! And that’s only the beginning of his story.

David joined the RCH in late 2005. He was a very active member of the FM 1960 Rotary Club for several years when that Club was consolidated with another club, and he moved his office to the Galleria area. He joined the RCH because he saw an opportunity to be of service to the community by helping individuals and wished to continue his dedication to Rotary. He strongly believes that the best way to have an impact on the community is to work with people as individuals – one at a time.

David continues to enjoy the wide range of service projects of the Club, and he appreciates the impressive quality of speakers the Club can attract because of its size and standing in Houston. He has been involved with Fresh Start, the immunization clinics, and the Rotary House just to name a few of the places you may see him.

So, what drives this young man? How about an intense need to learn and to experience every aspect of life to the fullest! His drive and energy are amazing. He co-founded an investment company 10 years ago that ran a five-star rated mutual fund. The company was later bought out and he joined UBS. He even built town-homes in Houston's growing Heights area as a hobby during graduate school at Tulane. Just listening to him talk about all the things he does can be fatiguing!

Not surprisingly, he wants people to know him for his passion. “I totally immerse myself in my undertakings and I try to make the most of all the opportunities that life affords me.” And it’s not just about the effort. “At the end of the day, I want to know

that what I've done has amounted to something – that the drive created the desired impact.” Coming from a family of recent immigrants to this country, David feels especially blessed to be living in the USA today. He sees more opportunity and less restriction here than in any other place or at any other time in history.

David is with UBS's private wealth management group in the building right next door to the junior league. He helps his clients, both individuals and institutions, meet their financial goals through careful and systematic management of their investments. He heartily endorses a model of investing that has individuals act like institutions by having a written and disciplined investment plan that uses institutional money managers instead the typical inefficient mutual fund portfolio. His typical workday consists mostly of researching investment strategies and creating solutions for his clients. A smaller portion of his day is spent in telephone or personal contact with his clients. Since the UBS model does not involve a lot of frequent buying and selling of stocks, etc., his meetings with his clients tend to be focused on the broader picture of their investment strategy.

David said that the gratification he feels from his work comes from knowing that he is helping his clients obtain the best balance between risk and reward with their investments.

What would a young man who is doing and accomplishing so much want to change about himself? David said, “I've always wanted to be an artist. In spite of years of trying, I have to admit that I have zero artistic talent.” (I'll bet you didn't see that coming..)

What are his friends and work associates unlikely to know about him? “The extent of my community activities and work with non-profit organizations, all of which is intended to give something back to people.” Also less visible to people around him is his work as a teacher. For example, he has lectured on finance and investing principles to students at University of Houston, Trinity University and on the High School level through volunteering with Junior Achievement.

David believes that the best way to help people, especially in developing countries, lift themselves above the limitations of their environment is through the use of micro-lending. Micro-lending makes it possible for an individual to start a business or obtain resources that enable him or her to become economically self-sustaining. This fits with David's fundamental belief that countries are helped best by empowering individuals.

So, at lunch, ask David almost anything about business, investing, sports, or his philosophy of life, and you'll get an earful. He is not a shy person. While you're at it, ask him about sky diving.